

Heavy Dump Truck Industry Day Questionnaire

Performance

Do you have concerns regarding the 65 mph forward speed requirement? Are there tradeoffs you would have to make or would propose for this requirement? Can you provide an estimate of the cost delta for the tradeoffs proposed?

What are the standard payloads offered by your company, are there any larger than the 22.5T? Do you have concerns regarding the 22.5 ton payload requirement? Are there tradeoffs you would have to make or would propose for this requirement? Can you provide an estimate of the cost delta for the tradeoffs proposed?

Recognizing that the bridge weight requirement does not include the weight of the armor or the 22.5 ton payload, do you have concerns regarding the bridge weight requirement? Are there tradeoffs you would have to make or would propose for this requirement? Can you provide an estimate of the cost delta for the tradeoffs proposed?

If the GVWR requirement was revised to GVW +10%, such that the GVW = curb weight + the weight of the armor + the 22.5 ton payload, do you have concerns regarding the GVWR of GVW + 10%? (GVWR currently states max 100,000 lbs.) Are there tradeoffs you would have to make or would propose for this requirement? Can you provide an estimate of the cost delta for the tradeoffs proposed?

Do you have concerns regarding the A-Cab with B-Kit and underbody armor requirement? Are there tradeoffs you would have to make or would propose for this requirement? Can you provide an estimate of the cost delta for the tradeoffs proposed?

Do you have concerns regarding the heated dump body requirement? Are there tradeoffs you would have to make or would propose for this requirement? Can you provide an estimate of the cost delta for the tradeoffs proposed?

Schedule

The current planning schedule now includes 10 months between contract award and delivery of the first prototype vehicles. Do you have concerns regarding this timing? Are there tradeoffs you would have to make or would propose for this requirement? Can you provide an estimate of the cost delta for the tradeoffs proposed?

Cost

Current estimates reveal approximately 160 vehicles required for this proposed 5 year contract. Do you have concerns regarding this estimate? Please provide a production quantity breakeven number for your proposed solution. Are there tradeoffs you would have to make or would propose for this requirement? Can you estimate the cost delta of the tradeoffs proposed?

Can you provide an estimate of the cost delta(s) between a commercial equivalent and military version of a HDT as currently required; what trade offs would you propose to keep as close to your commercial baseline while still meeting unique military requirements?

General

Are there additional challenges you foresee regarding the HDT program? Are there tradeoffs you would have to make or would propose for the challenge? Can you provide an estimate of the cost delta for the any tradeoffs proposed?

Note: Classified information/material will not be allowed nor be open for discussion during this Industry Day.